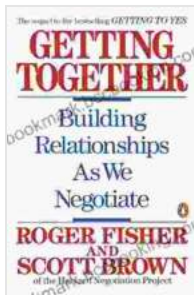


Getting Together: Building Relationships As We Negotiate

By [Author's Name]

Negotiation is a skill that can be used in all aspects of life, from business to personal relationships. However, many people find negotiation to be a daunting task. They may be afraid of conflict, or they may not know how to build relationships with the people they are negotiating with.



Getting Together: Building Relationships As We Negotiate by Roger Fisher

★★★★☆ 4.1 out of 5

Language : English
File size : 2881 KB
Text-to-Speech : Enabled
Screen Reader : Supported
Enhanced typesetting : Enabled
Word Wise : Enabled
Print length : 230 pages



In her book, *Getting Together: Building Relationships As We Negotiate*, [Author's Name] provides practical advice on how to build relationships in negotiation. Drawing on her own experience as a negotiator, she argues that relationships are essential for building trust, understanding, and rapport, which are all necessary for successful negotiation.

The book is divided into three parts. The first part, "The Importance of Relationships in Negotiation," explores the benefits of building relationships

in negotiation. The second part, "How to Build Relationships in Negotiation," provides practical advice on how to connect with people, build rapport, and manage conflict. The third part, "Putting It All Together," provides tips on how to use relationships to negotiate effectively.

Getting Together is a valuable resource for anyone who wants to improve their negotiation skills. The book provides practical advice on how to build relationships in negotiation, and it can help readers to become more confident and effective negotiators.

Here are a few of the things you will learn in Getting Together:

- The importance of relationships in negotiation
- How to connect with people
- How to build rapport
- How to manage conflict
- How to use relationships to negotiate effectively

If you are looking to improve your negotiation skills, Getting Together is the book for you. It is full of practical advice that can help you become a more confident and effective negotiator.

Free Download your copy of Getting Together today!

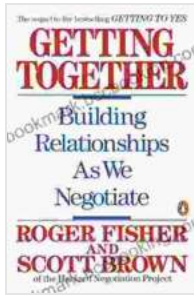
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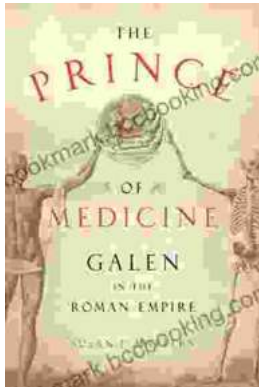
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